SOLUTION EVALUATION

COMSEC

What is Comsec's Solution Evaluation Service?

The cyber security solutions market includes a large number of players in a variety of sub-market segments from IT giants to young and innovative startups. Many organizations need to decide which security solution they should implement in order to mitigate a risk, a threat or a compliance issue. Comsec's solution evaluation service provides objective and professional evaluation of one or more solutions. We perform technical and functional evaluation in our labs by performing hands-on capability testing. Comsec provides a focused and detailed summary based on KPIs defined by the client.

Comsec's Solution Evaluation

The solution evaluation service provides detailed review and comparison of security solutions based on the client's definitions. We provide two types of evaluation:

Theoretical evaluation

In this type of evaluation, we verify each solution's capabilities based on publicly available information. This evaluation will take into consideration several information sources, such as white papers from the company's web site, reviews performed by independent researchers, market position and more. The information will be verified against KPIs as defined by Comsec and the client. A summary report will be delivered with references specified.

Hands-on technical evaluation

In this type of evaluation, Comsec performs technical verification of the solution by running a Proof of Concept (POC) deployment with the vendor in our lab environment. Hands-on testing is performed by security professionals with experience in the field of technology being tested. We verify the technical maturity level of the solution (for example: detection capabilities of custom malware for endpoint protection solutions), required management effort, setup and implementation efforts, and more, based on KPIs as defined with the client.

Our general methodology consists of the following main steps:

1 | Market review and positioning
During this verification we search for information available online about the product features and capabilities. This can be white papers, one pagers, marketing websites, product manuals, etc.

2 | Define KPIs
Along with the client we define the categories for evaluation. Each category will have a different weight, based on the client's preferences and requirements.

3 | Verification against KPIs
In this step we verify and rate the solution based on its performance during the testing.

4 | Information analysis
The information gathered will be analyzed and processed in order to better provide insights and valuable review.

5 | Conclusion
A summary report that provides each solution's final score based on performance and weighting as defined in the previous steps.

Why Comsec's solution evaluation service?

Mutual definition of KPIs

Client requirements are combined with Comsec's experience in the security market.

Objective and professional judgment

Comsec is a consultancy firm with a record of more than 30 years' experience in the field.

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